

HYDROVAC MAGAZINE

MAY 2026

WITH FEATURED BUYERS GUIDE



A Hydrovac News Publication.

Message From the Founder

Welcome to the inaugural edition of Hydrovac Magazine!

Hydro excavation has become an essential standard in protecting underground infrastructure, and as the industry continues to expand, so too does the need for a comprehensive and professional resource to support those within it.

With that purpose in mind, we are proud to introduce Hydrovac Magazine — a monthly publication designed to serve the entire hydro excavation industry. Each edition will feature the Hydrovac Industry Buyers Guide alongside industry news, product highlights, company spotlights, guest articles, and the latest advancements in technology. Our goal is to deliver a publication that is both practical and informative for seasoned professionals and those newly entering the field alike.



At Hydrovac News, we have always been committed to building an industry community where knowledge is shared, businesses are strengthened, and professionals are supported in their growth. Hydrovac Magazine represents the next step in fulfilling that commitment.

We are grateful for the continued support of the Hydrovac News community and look forward to serving you through this exciting new chapter.

Troy Fimrite - Founder, Hydrovac News

Meeting Industry Demand

Hydrovac Magazine, featuring the Hydrovac Industry Buyers Guide, is the first-ever monthly publication dedicated exclusively to the hydro excavation industry. It is designed to connect manufacturers, equipment suppliers, service providers, and related businesses with hydrovac contractors and operators nationwide.

Each monthly edition delivers the trusted Buyers Guide alongside industry news, product highlights, company spotlights, guest articles, technology updates, and more, giving businesses the visibility they deserve and professionals the information they need to make confident decisions.

For listing and advertising opportunities, email: advertise@hydrovacnews.com

Visit us at www.hydrovacnews.com for more information, and subscribe to our weekly newsletter to stay connected with the latest from the hydrovac industry.

Editorial Policy

Our editorial mission is to serve as the hydro excavation industry's most comprehensive and reliable resource.

Hydrovac Magazine features only products, services, suppliers, news, and information directly relevant to hydrovac operations, ensuring every page delivers real value to the contractors, operators, and businesses that drive this industry forward.

Our readers can trust that what appears in these pages is relevant, accurate, and worth their time.

Hydrovac Magazine

Hydrovac News Publication

ISSUE 1 / May / 2026

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MAY 2026

Hydrovac Industry Buyers Guide

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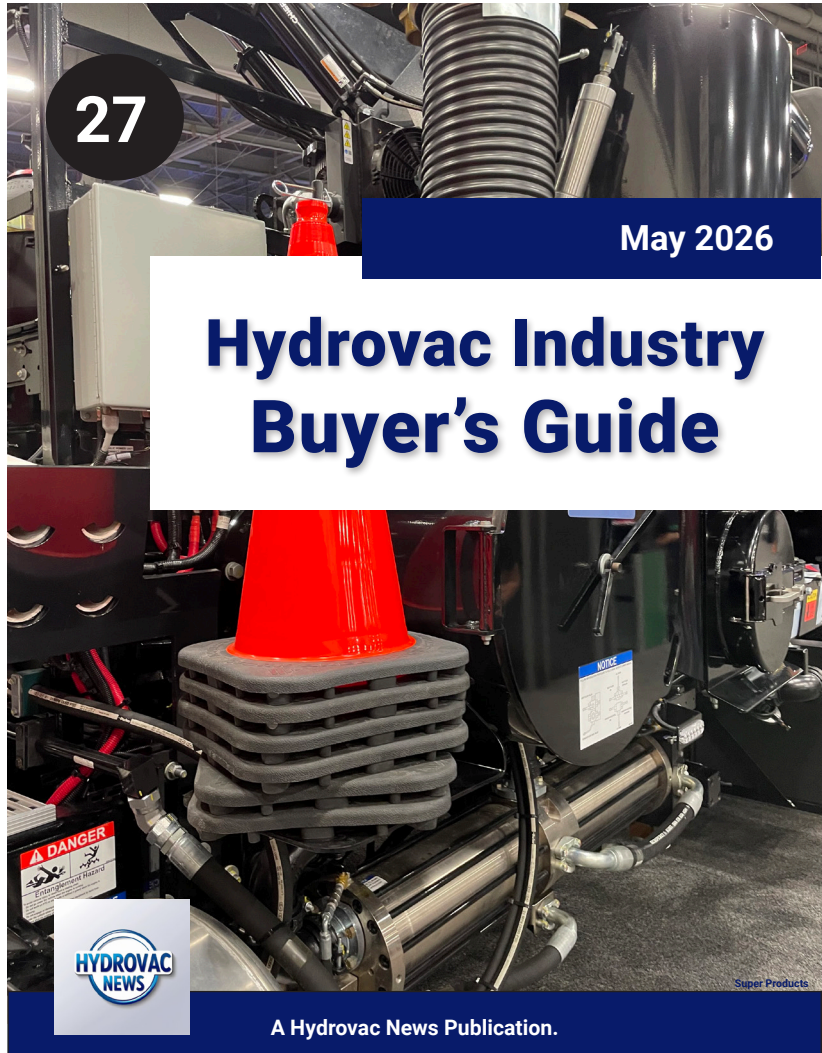
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Capital Floods In:

How Private Equity Is Reshaping the Hydrovac Services Market

By Hydrovac News Staff

Cleveland, OH — When EnviroVac and Vecta Environmental Services signed their merger agreement on January 30, 2026, it barely made headlines outside the industry. Inside it, the deal was the most significant capital-markets event of the year — a signal of a structural shift already well underway.

EQT-backed EnviroVac, headquartered in Savannah, Georgia, absorbed Vecta Environmental Services, a Silver Oak Services Partners portfolio company serving Gulf Coast industrial customers with hydroblasting, vacuum truck services, hydroexcavation, and more. The combined entity now operates as a Southeast/Gulf Coast platform with stated nationwide ambition.

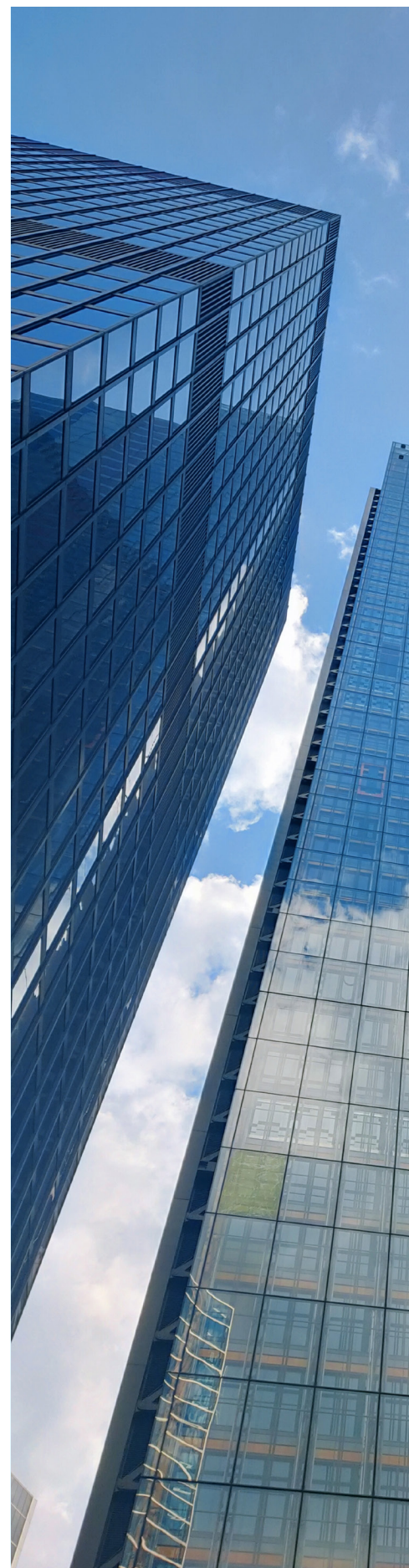
It's one of at least four notable 2026 transactions confirming what industry insiders have watched building for years: institutional capital has arrived in hydrovac services, and it's not leaving.

Today, roughly half of the top-25 hydrovac services revenue sits inside PE-controlled platforms. Five years ago, that figure was a fraction of what it is now.

Why PE Loves This Category

The attraction isn't complicated. Hydrovac services checks every box institutional investors prize: recurring revenue tied to multi-year master service agreements, a deeply fragmented supplier base ripe for roll-up, high capital-intensity that deters new entrants, a multi-year tailwind from federal infrastructure spending, and recession resilience — utility daylighting doesn't stop in a downturn because safety codes require it.

Active players now include EQT (EnviroVac), Gallant Capital (Pro-Vac), Sterling Investment Partners (AIMS Companies), and CenterOak Partners (HK Solutions Group), among others. Clean Harbors (NYSE: CLH) has also signaled explic-





it M&A appetite heading into the back half of 2026.

What This Means for Independent Operators

For the 1,500+ independents running fewer than 25 trucks, the wave cuts both ways.

On the upside, the buyer pool is the deepest it has ever been. EBITDA multiples have firmed to high single digits for sub-\$10M EBITDA businesses and into the low double digits approaching scale — one to two turns higher than five years ago.

On the downside, PE-backed competitors carry lower cost of capital, broader service stacks, and deeper procurement muscle. They are winning bids that used to go to regional relationships. Wage pressure on experienced crews is already visible across Texas, Alberta, Ontario, and the Pacific Northwest.

For anyone considering a sale in the next two to five years, the prep work starts now — quality-of-earnings documentation, customer concentration analysis, fleet condition records, and crew retention data are all areas where institutional buyers dig deep.

The Bottom Line

This is the most consequential capital cycle the hydrovac services market has ever seen. The 2026 deals aren't isolated events — they're early data points in a multi-year structural shift. Whether your response is to sell, scale, specialize, or hold position, the time to think it through is now.

Read the full analysis and more at:
<https://www.hydrovacnews.com/news>.

The Ontario Hydrovac Consolidation Wave: Two Deals, Three Weeks, One Trend

By Hydrovac News Staff

TEAM Group and Endurance Environmental closed back-to-back hydrovac acquisitions in southern Ontario this spring. The two deals — three weeks apart, both undisclosed — are the clearest signal yet that the GTA has become an active hydrovac M&A market in North America.

Toronto, ON — Three weeks. Two acquisitions. Both in southern Ontario. Both targeting hydro-excavation operators with deep utility-contractor customer books. Both announced without a dollar figure.

On April 9, TEAM Group Inc. acquired A&J Vacworx Inc., a 21-year-old hydro-excavation and dewatering specialist headquartered in East Gwillimbury, Ontario — including its full fleet, utility-contractor contracts, and a 19-acre Mount Albert facility with an integrated dewatering and processing plant. Founder James De Ferrari, who built the business from scratch in 2005, will remain through the transition before stepping away.

Three weeks later, on May 1, Hamilton-based Endurance Environmental closed its acquisition of Aquablast Corp., a 45-year-old water-blasting and vacuum services firm serving the GTA industrial market. Where the TEAM/A&J deal expanded a service line, the Endurance/Aquablast deal deepened an existing one — giving Endurance greater density in the most demanding hydrovac submarket in Canada.

Why Ontario, And Why Now

Three structural forces are converging. First, the demand pipeline is enormous. Ontario's capital programs — transit, water-and-wastewater renewal, gas distribution, broadband — represent a decade of funded utility work that requires non-destructive excavation at every stage. Hydrovac isn't a specialty in this market anymore; it's a permitting precondition.

Second, utility-contractor customer books are the real prize. Both A&J and Aquablast were anchored by gas, hydro, telecom, and water utility contractors — the stickiest, most recurring revenue profile in the industry. Strategic buyers aren't paying for the trucks. They're paying for pre-qualified relationships embedded in utility procurement systems, with immediate cross-sell potential into dewatering, industrial cleaning, and environmental remediation.

Third, the founding generation is exiting. A&J was built starting in 2005, putting De



Ferrari squarely in the demographic window where family-owned businesses change hands. The hydrovac industry was largely built between 1998 and 2010 — meaning that founding cohort is now at or near retirement age across Ontario, Alberta, Saskatchewan, and parts of the US upper Midwest. The supply of seller-ready businesses is rising.

Notably, both deals went to strategic buyers — operating companies that need the service line — rather than PE roll-ups. That tends to mean better outcomes for crews and customers, and both announcements explicitly emphasized continuity.

What This Means for Independent Operators

For hydrovac shops in southern Ontario, three things just changed. Competition got stiffer — TEAM and Endurance both added fleet capacity and customer reach in the same quarter. M&A optionality got more valuable — what buyers paid privately for A&J and Aquablast signals what similar Ontario assets are worth today. And the talent market tightened — both acquirers retained crews and are investing in growth, which means more aggressive hiring pressure through the rest of 2026.

The Bigger Picture

Badger Infrastructure Solutions (TSX: BDGI), North America's largest pure-play hydrovac operator, told investors on its April 30 Q1 call that it is not buying — it's building, with a record organic fleet addition of 270–310 new trucks in 2026. Strategic platforms like TEAM and Endurance are looking at the same demand and choosing to acquire instead. Both approaches can be right simultaneously — but only because the underlying demand is deep enough to support them in parallel.

The conditions producing Ontario's M&A wave are structural, not cyclical. Industry sources point to at least three more Ontario operators in private exit conversations, and two North American industrial-services platforms with no current Ontario footprint are actively asking Canadian advisors

about market-entry acquisitions.

The next deal in this wave is already being negotiated.

Read the full analysis and more at:
<https://www.hydrovacnews.com/news>

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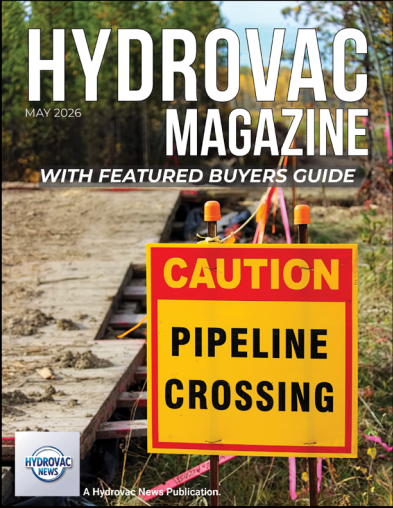
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How EasyTech Group Reinvented Hydrovac Shoring with the Strength of an Egg

A Manitoba water-main break, a welder with a hunch about geometry, and a hydrovac truck with no room for a second piece of equipment — the unlikely origin story behind EasyDig, the circular aluminum trench cage now showing up on hydrovac sites across North America.



Aerial view of an EasyDig installation paired with a hydrovac truck. Photo courtesy of EasyTech Infrastructure Group.

FOUNDED**2020**

Steinbach, Manitoba

STRENGTH RATING**1000**

psf, industry standard

PANEL WEIGHT**< 50 LB**

hand-carryable

WORKING DEPTH**4-26 ft**

standard soil conditions

Wayne Isaac and his brother Kirby spent years at Steinbach Hydrovac responding to sewer and water-main breaks under residential lawns. The work was routine — and routinely frustrating. Every emergency repair meant calling in a hydrovac truck and an excavator just to set a square trench shield. And every time the excavator showed up, the homeowner's yard paid the price.

Heavy steel trench boxes were industry standard for a reason. But Wayne, a welder

by trade, couldn't accept that they were the only option — especially for the small, precise repairs his crew was actually doing. He started thinking about the problem from a different angle.

If a square box concentrates ground pressure at its four corners — which is exactly why it needs all that mass — what about a shape with no corners at all?

Wayne brought the idea to a local machine shop in Manitoba and built the first prototype: stackable circular pieces of metal that could live on the deck of a hydrovac truck and assemble by hand at the hole. It worked immediately. Contractors understood the value right away — one truck on the call instead of three. Homeowners got a neat little excavation instead of a backhoe tearing up their yard.

That first generation was heavy, though. So the team went back to the drawing board; this time with an engineer and a pressure tester. Steel gave way to aluminum. The full circle was split into two half-panels, a change that dropped each piece under 50 pounds and made the whole system genuinely hand-portable. That design earned a patent.

“Contractors loved the fact they need only call in a hydrovac instead of multiple pieces of equipment. Homeowners loved that their lawns were not messed up with a big backhoe.”

— On the early field response to EasyDig

THE TECHNOLOGY

Half-circle aluminum panels, clamped together like a barrel

EasyDig's strength comes from the same structural principle that makes an eggshell tougher than it looks. Traditional steel shoring uses four flat walls meeting at corners, and those corners become the weak points where ground pressure concentrates — which is why steel boxes have to be so thick and heavy.

EasyDig flips the geometry. Each panel is a half-circle, roughly 2 feet by 4 feet, machined from aluminum. Two panels clamp together on-site to form a full 48-inch-diameter cylinder.

Stack them as you go and you build a 1,000 psf-rated trench cage — certified for depths up to 26 feet in standard soil conditions — with a built-in ladder, locking lid, lifting hooks, and assembly clamps included in every set.

Because the arch distributes load evenly around its entire circumference, the aluminum cylinder achieves the same protective rating as a much heavier steel box at a fraction of the weight. One crew member can carry a panel in each hand. The full set lives on the deck of the hydrovac truck, ready to go the moment it's needed.



Inside an installed EasyDig cage. The ladder is built into the panel.

***One Truck. One Job.
No Excavator.***

Most trench shoring on the market was designed for the long, deep runs a pipeline crew digs. EasyDig was built for the opposite: the short, precise vertical hole a hydrovac truck cuts to reach a leaking joint, tap a main, or repair a curb stop. That single design decision changes the economics of the entire job.

Because the panels live on the truck and assemble by hand, a single hydrovac crew can now own the full scope of work — locate, dig, shore, repair, backfill — without staging a second piece of equipment or waiting on a separate excavator. Faster mobilization. Fewer trucks on the road. Less surface restoration when the job is done.

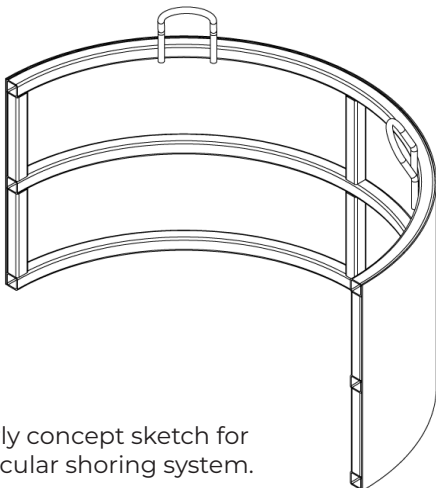
The applications go well beyond water-main emergencies too. EasyDig is showing up on utility pole installations, hydrant repairs, directional drill bore pits, cable splicing jobs, and pipeline inspections — anywhere a clean, compliant vertical excavation is needed without a full excavator crew. It meets OSHA safety requirements and Australian Safety Standards, and carries a stamp from certified engineers.

THE FOUNDING STORY

In 2020, Kirby Isaac founded EasyTech Infrastructure Group to bring EasyDig to market commercially. Carmelle Isaac came on as CEO, drawing on a background in accounting, safety, marketing, and sales to grow the business toward international markets. Robert Dueck leads R&D with two decades of manufacturing and product design experience behind him.

Wayne — the one who started all of this with a hunch and a machine shop — moved into shoring sales, putting forty years of operator experience to work in conversations with the crews who actually buy and use the product. The first production run was 10 sets. They sold in under a year to hydrovac companies, cities, and municipalities across North America.

EasyTech's mission is straightforward: make the underground infrastructure industry safer and simpler. EasyDig is their first product. It won't be their last.



An early concept sketch for the circular shoring system.



Contact: EasyTech Infrastructure Group

Phone: 1-855-485-EASY (3279)

easytechgroup.ca



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What the Paint on the Ground Is Actually Telling You

Every hydrovac operator has seen the spray paint. Bright lines, flags, symbols — scattered across a lawn or parking lot like a chaotic art project. It's not chaos. It's a language. And if you're putting a wand in the ground for a living, knowing it cold isn't optional.

THE SYSTEM BEHIND THE SPRAY PAINT

Before any excavation begins, there's an entire world of critical infrastructure hiding just below the surface. Water mains, gas lines, electrical conduits, fiber-optic cables, sewer systems — all of it coexisting underground, often within a few feet

of each other.

The utility marking color system exists so that anyone on a job site can read the ground at a glance and know exactly what's down there before the digging starts.

The standard is set by the American Public Works Association (APWA) and recognized across the U.S. and Canada. Call 811 — or your local one-call center — and the relevant utilities get marked before you dig. That's the process.

But knowing what those marks mean once they're on the ground? That's on you.

The markings tell you what's there. It's your job to know what to do about it. Each color corresponds to a specific type of underground utility. Here's the full breakdown.

COLOR	UTILITY TYPE	WHAT'S UNDERGROUND
	WHITE	Proposed excavation area — marks where digging is planned, not an existing utility.
	PINK	Temporary survey markings — reference points, control lines, and elevations.
	RED	Electric power lines, conduits, street lighting, and traffic signal wiring.
	YELLOW	Gas, oil, steam, and petroleum pipelines — highest risk on any job site.
	ORANGE	Communications: telephone, fiber-optic, internet, cable TV, alarm systems.
	BLUE	Potable water — municipal mains and residential service lines.
	GREEN	Sewer and storm drain lines — sanitary sewer, storm drains, combined systems.
	PURPLE	Sewer and storm drain lines — sanitary sewer, storm drains, combined systems.

WHAT THE COLORS DON'T TELL YOU

Here's where experience matters more than the color chart. The marks on the surface show the horizontal path of a utility. They do not tell you how deep it is. Depth varies based on terrain, erosion, frost, previous construction, and frankly — how carefully the original crew followed spec. That last one is more common than any-

one likes to admit.

Three assumptions get crews into trouble, every time.

#1: The markings show exact depth.

The Reality: They don't. Markings indicate horizontal path only. Depth must be physically verified.

#2: If it's not marked, it's not there.

The Reality: Private utilities, abandoned lines, and non-metallic pipes may not appear. Absence of paint is not a green light.

#3: Old markings are still valid.

The Reality: Markings fade and expire. If there's any doubt, request re-marking before breaking ground.



This is exactly why surface markings are the starting point, not the finish line, on any serious excavation. For congested sites, incomplete records, or non-metallic utilities that standard locating equipment struggles to find, additional verification isn't optional. It's just good practice.

TOLERANCE ZONES AND SAFE DIGGING

Once a utility is marked, there's a zone around it, called the tolerance zone or buffer zone, where mechanical excavation stops and careful hand or vacuum excavation takes over. The width of that zone varies by jurisdiction, but the principle is consistent: get close, slow down, and confirm before you go further.



For hydrovac operators, this is where the technology earns its keep. Vacuum excavation is the preferred method within tolerance zones precisely because it exposes utilities without striking them. Red markings for electrical, yellow for gas — those are the two where the tolerance zone deserves maximum respect. A fiber cut is expensive. An energized line or a ruptured gas main is a different category of problem entirely.

Know where the line is. Slow down before



you reach it. Verify depth before you assume.

THE COLORS ARE THE STARTING POINT

The utility marking system works — when everyone on a job site understands it, respects it, and uses it as the foundation rather than the whole plan. For straightforward jobs with clean records and well-marked utilities, the color code is often all you need. For anything more complex, it's the beginning of the conversation.

Surface markings, proper locate requests, tolerance zone discipline, and vacuum excavation where it counts — that's the full picture. The paint on the ground is doing its job. Make sure you're doing yours.

***Call 811 Before You Dig.
Every Time. No Exceptions.***



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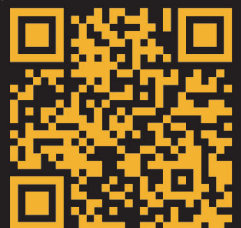
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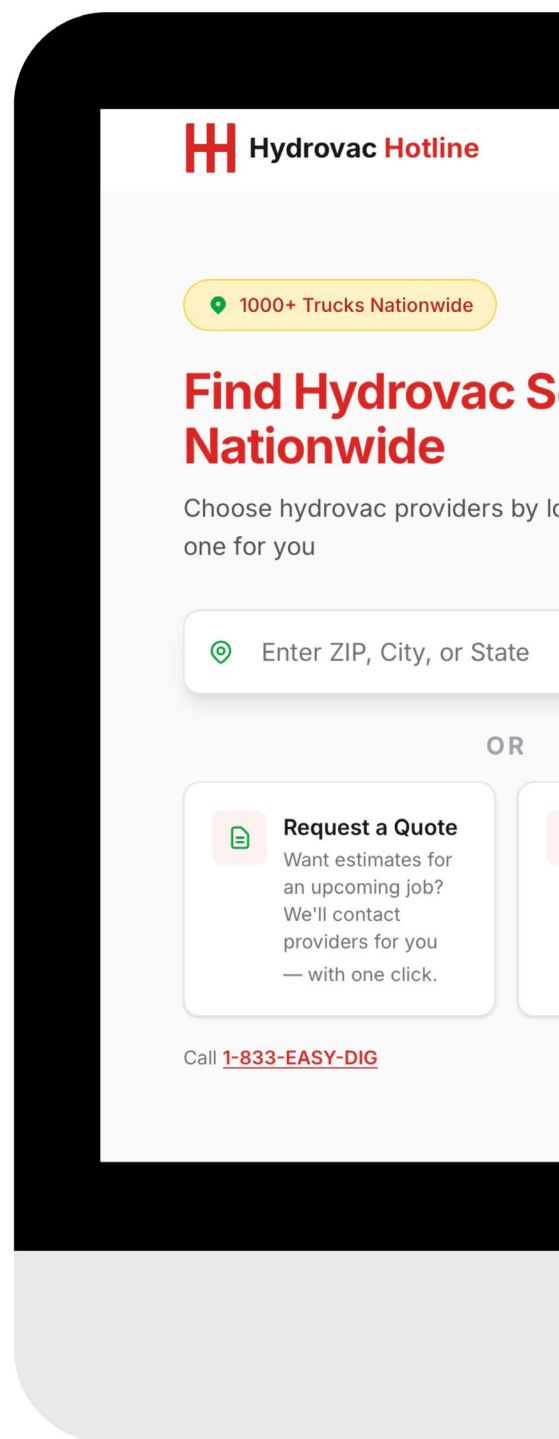
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Connecting the Industry, One Dig at a Time

How Hydrovac Hotline is building the nation's first truly free, nationwide hydro excavation network — and why the industry is taking notice.

Finding a reliable hydrovac provider used to mean a flurry of cold calls, word-of-mouth leads, and crossed fingers. For contractors facing a tight deadline or an emergency dig, the process could cost hours they didn't have. That frustration is precisely what Hydrovac Hotline was built to eliminate.

Launched as the industry's only fully free nationwide hydrovac network, the platform has grown rapidly since its debut, already boasting more than 1,300 registered trucks across the United States and expanding into Canada. Built and operated by the team behind Hydrovac News, the industry's leading educational platform, Hydrovac Hotline brings together more than 34 years of hands-on hydro excavation expertise and a mission that goes beyond simple matchmaking.



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In partnership with



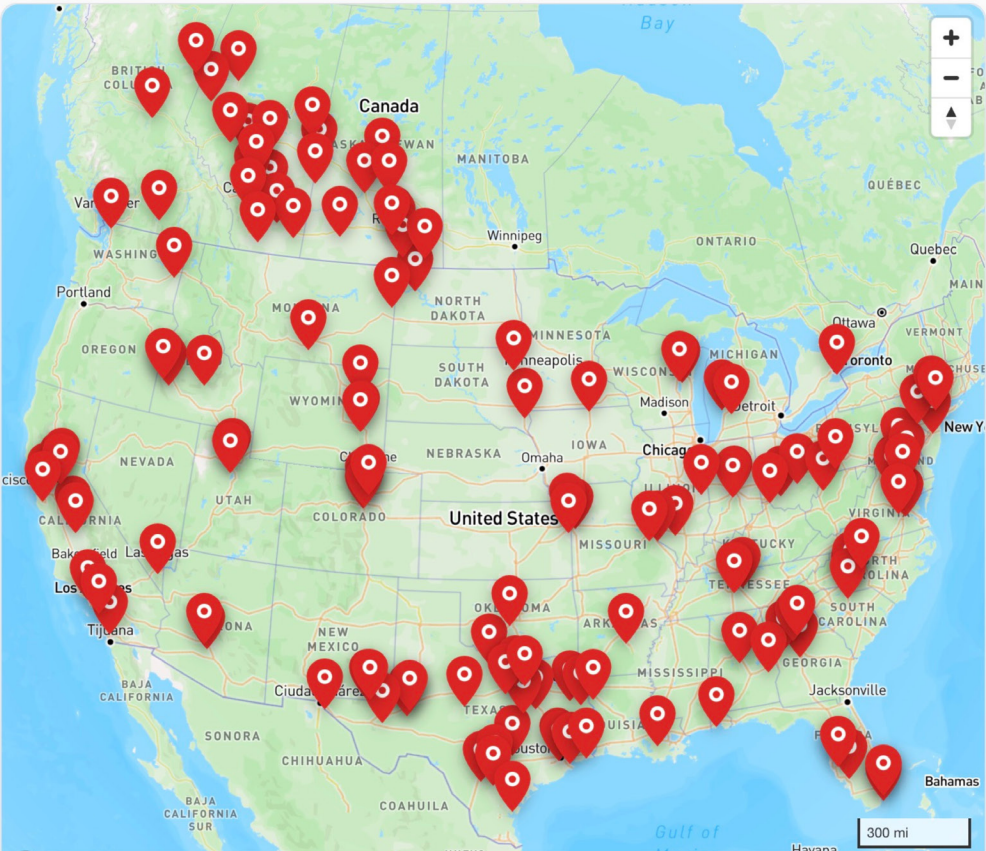
Services

location or let us find

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Request a Callback

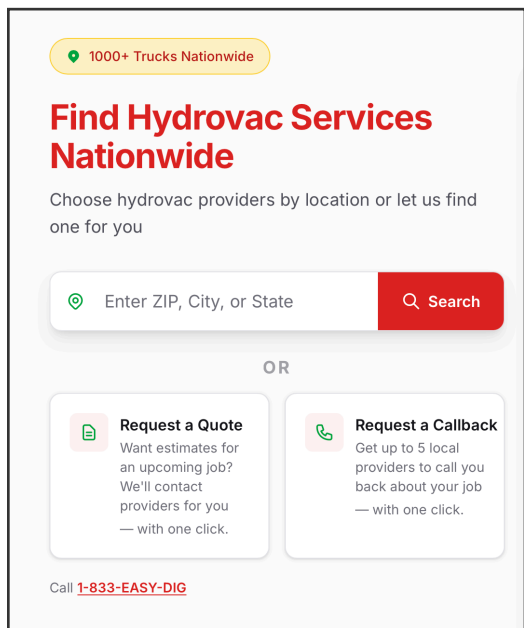
Get up to 5 local providers to call you back about your job — with one click.



How It Works

The concept is refreshingly simple. Customers, from general contractors and municipalities to homeowners and utility companies, visit the site, search by project location, and are instantly matched with hydrovac providers serving that area. From there, they can request quotes, book services, or connect directly via the platform. <https://www.hydrovac hotline.org>

No middlemen. No premium placement fees. No gatekeeping.



The screenshot shows the Hydrovac Hotline website interface. At the top, a yellow badge says "1000+ Trucks Nationwide". Below it, the heading "Find Hydrovac Services Nationwide" is in red. A subtext says "Choose hydrovac providers by location or let us find one for you". There is a search bar with a location pin icon and the text "Enter ZIP, City, or State", followed by a red "Search" button. Below the search bar, it says "OR". There are two buttons: "Request a Quote" with a document icon and "Request a Callback" with a phone icon. The "Request a Quote" button has text: "Want estimates for an upcoming job? We'll contact providers for you — with one click." The "Request a Callback" button has text: "Get up to 5 local providers to call you back about your job — with one click." At the bottom, it says "Call 1-833-EASY-DIG".

For providers, getting listed is equally straightforward.

Any hydrovac company, from a single-truck owner/operator to a national fleet, can register their business, define their service area, and begin receiving customer inquiries at no cost. The platform deliberately avoids the tiered-pricing model common in online directories, meaning a one-truck operator in rural Iowa gets the same visibility as a large regional fleet, as long as they serve the same geography.

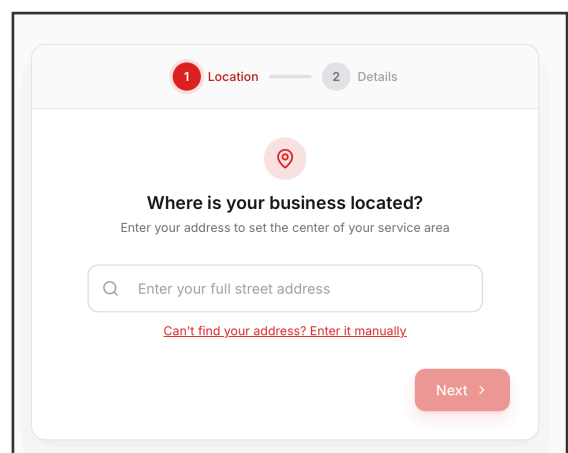
Safety Is the Real Bottom Line

Behind the clean interface and easy search experience is a mission with serious stakes. Underground utility strikes cost North America billions of dollars annually,

**RECENT QUOTE REQUEST:
Multi-day, multi-truck job at a
solar facility in New Mexico**

disrupt communities, and, most critically, put workers and the public at risk. By making hydro excavation services easier to find and book, Hydrovac Hotline is directly working to reduce the frequency of those strikes.

The platform's founders are explicit about this connection: every successful match between a customer and a provider represents a job site where non-destructive digging replaced conventional mechanical excavation. The network is, in their own words, modeled on the philosophy of 811 — remove every barrier between a person who needs to dig safely and the professionals who can help them do it.



The screenshot shows the provider registration form. At the top, there are two steps: "1 Location" and "2 Details". The "Location" step is active. Below it, there is a red location pin icon. The heading "Where is your business located?" is in bold. Below it, the text says "Enter your address to set the center of your service area". There is a search bar with a magnifying glass icon and the text "Enter your full street address". Below the search bar, there is a red link that says "Can't find your address? Enter it manually". At the bottom right, there is a red "Next >" button.

“Hydrovac Hotline has been a fantastic source of qualified leads for us. Brand X has connected with several solid opportunities through their platform, and we’ve seen real results from the exposure... exactly what we need to keep growing.”

- Pam Meyer



Powered by Hydrovac News

The partnership with Hydrovac News gives the Hotline a depth of credibility that most directories simply lack. With over 109 published articles, a weekly newsletter reaching hydrovac professionals every Tuesday, and decades of

field experience behind its editorial team, Hydrovac News has long served as the industry's go-to knowledge base.

The Hotline taps directly into that trust, educating customers who are new to hydro excavation while driving adoption across markets that have yet to make the transition from conventional digging.

As underground infrastructure projects grow in complexity and the demand for safe, non-destructive excavation continues to climb, platforms like Hydrovac Hotline represent more than convenience, they represent the kind of industry-wide infrastructure the hydrovac sector has long needed. The network is growing daily, and for providers looking to expand their reach without adding to their marketing budget, getting listed is a simple decision.

Free — and Built to Stay That Way

The decision to keep Hydrovac Hotline permanently free is both philosophical and strategic. The founders believe that widespread market coverage, not premium listings, is what makes a network valuable. Charging for visibility would inevitably price out smaller operators and leave gaps in the network across underserved markets. Those coverage gaps, they argue, ultimately harm the very customers the platform is trying to serve.

This approach also sets Hydrovac Hotline apart from the revolving door of pay-to-play directory sites that have come and gone in this space. By treating access as a public good rather than a commodity, the platform has positioned itself as a long-term infrastructure resource for the industry, not just another lead-gen product.

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Hydrovac Job in California**

**RECENT QUOTE REQUEST: 2 - 4'
Post Holes for Signs in Ohio**

**Find hydrovac providers or
register your company at
www.hydrovachotline.org**



Slurry Management Staying Compliant When It's Time to Dump

Hydro excavation has transformed the way contractors expose utilities, dig in sensitive areas, and perform precision earthwork. The technology is cleaner, faster, and safer than traditional mechanical digging — but the process generates a byproduct that demands serious attention: slurry. How that slurry is handled, transported, and disposed of can mean the difference between a profitable job and a costly regulatory violation.

What Is Hydrovac Slurry?

Hydrovac slurry is the mixture of water and excavated soil material collected in the debris tank during operation.

While it may look like ordinary mud, its composition varies widely depending on the job site. Slurry from a contaminated brownfield carries a very different risk profile than material from a clean utility exca-

vation in sandy soil. Organic matter, petroleum hydrocarbons, heavy metals, and other site-specific contaminants can all find their way into your debris tank — and that changes everything about how the material must be legally managed.

Know Your Regulatory Framework

In the United States, slurry disposal falls under a layered system of federal, state, and local regulations. At the federal level, the EPA's Resource Conservation and Recovery Act (RCRA) governs the classification and handling of solid and hazardous waste. Subtitle C covers hazardous waste with strict generator, transporter, and disposal facility requirements, while Subtitle D addresses non-hazardous solid waste managed through state programs.

Critically, each state administers its own environmental program — and requirements vary significantly. States like California (CalRecycle/DTSC), Texas (TCEQ), and New York (NYSDEC) have robust, inde-

pendently enforced frameworks that can exceed federal minimums. Operators must always verify the rules in the specific state where disposal occurs, not just where the job is located.

Key federal and state considerations include:

- **Waste classification** — Is the slurry hazardous or non-hazardous? This determination drives every subsequent compliance decision.
- **Generator requirements** — Under RCRA, the party that generates the waste holds primary regulatory responsibility. On most hydrovac jobs, that's the contractor.
- **Waste manifests** — Hazardous waste must be tracked on a Uniform Hazardous Waste Manifest from cradle to grave. Some states require manifests for certain non-hazardous liquid waste as well.
- **Transporter registration** — Hauling waste across state lines or within states that require it may trigger EPA or state transporter ID requirements.

Practical Steps for Staying Compliant

1. Conduct a Pre-Job Site Assessment

Request available environmental site data before mobilizing. Prior Phase I or Phase II Environmental Site Assessments can flag known contamination and allow you to build a compliant disposal plan before the first gallon of water hits the ground.

2. Characterize the Waste - When site history is unclear or contamination is suspected, collect a representative slurry sample for laboratory analysis. Standard testing for BTEX compounds, total petroleum hydrocarbons (TPH), RCRA 8 metals, and pH is common practice on industrial or brownfield sites and will determine proper disposal routing.

3. Pre-Arrange an Approved Disposal Facility

- Establish a relationship with a licensed disposal or treatment facility before the job begins. Options typically include licensed liquid waste transfer stations, Class I or Class II landfills permitted for liquid or slurry waste, and municipal or industrial wastewater treatment plants that accept non-hazardous industrial waste. Always confirm acceptance criteria — facilities maintain specific limits on solids content, pH, and contaminant concentrations.

4. Maintain Chain-of-Custody Documentation

- Retain waste manifests, disposal receipts, laboratory reports, facility acceptance records, and driver logs for a minimum of three years — or longer per state requirements. Under RCRA, large quantity generators must keep hazardous waste records for at least three years from the date of disposal. This paper trail is your primary protection in any enforcement action or civil dispute.

5. Never Dump on Unpermitted Sites

Illegal disposal of hydrovac slurry — whether discharged into a storm drain, spread on an unauthorized property, or

dumped at a non-permitted site — constitutes an environmental violation under both federal and state law. Penalties under RCRA can reach \$70,117 per day, per violation. The EPA and state agencies are actively increasing enforcement activity around liquid and slurry waste. The risk is simply not worth it.

The Bottom Line

Compliance in slurry disposal is not a bureaucratic inconvenience, it is a core component of professional hydro excavation practice. As the industry grows and regulatory agencies develop a sharper understanding of hydrovac operations, enforcement scrutiny will only intensify. Contractors who build sound disposal protocols into their standard operating procedures today are protecting their license, their bottom line, and the environment for years to come.

This article is intended for general informational purposes. Always consult with a licensed environmental professional and your applicable state environmental agency for jurisdiction-specific guidance.

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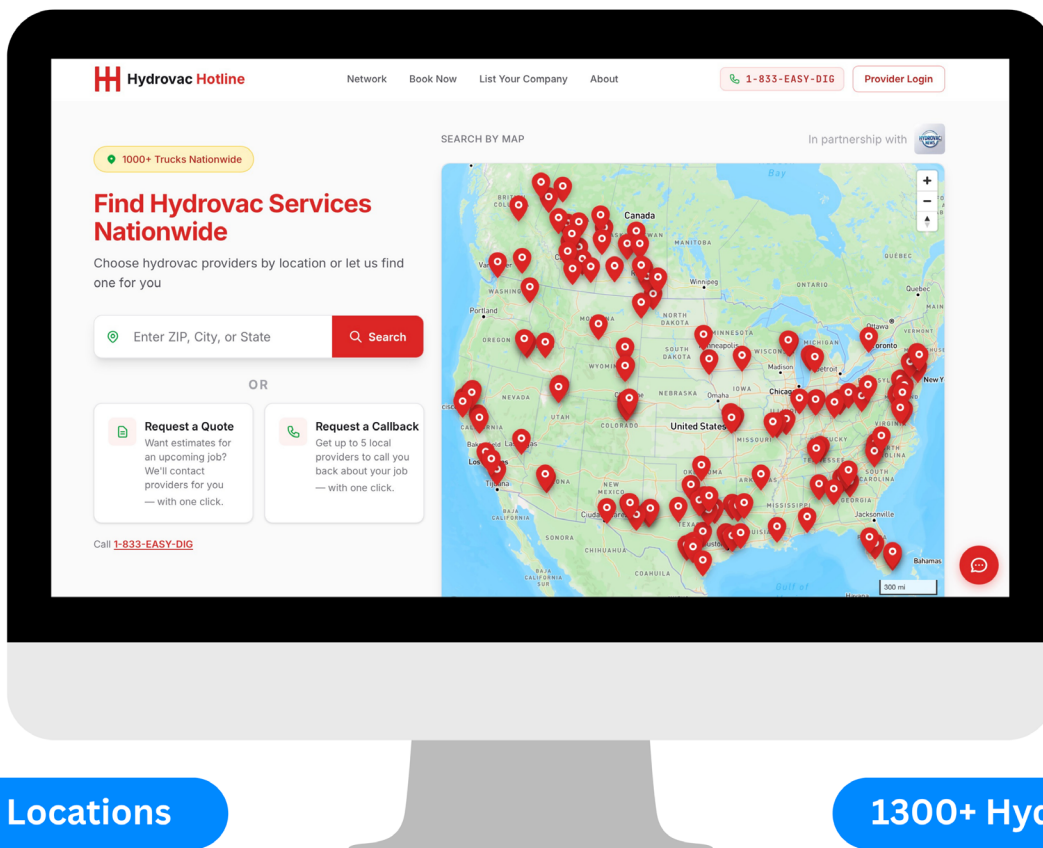


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HEADING EAST

Legacy Utility Group acquires ECS, expanding its hydrovac reach across Kansas, Oklahoma, and Texas

Legacy Utility Group has acquired ECS, a hydrovac services provider operating across Kansas, Oklahoma, and Texas — marking Legacy's first acquisition and a strategic push into new geographic markets.

Founded in 2014, ECS built its reputation on safety, accountability, and strong customer relationships, primarily serving general contractors and utilities. The partnership grew from a three-year relationship between Legacy's leadership

and ECS owner Michael Ratcliff, rooted in shared construction backgrounds and people-first values.

"ECS wasn't looking for a financial transaction — they were looking for the right long-term partner," said Legacy CEO David Jaegar.

ECS will continue operating under its existing leadership as "ECS, a Legacy Utility Group Company." Employees will join Legacy's ESOP and gain access to expanded benefits, fleet resources, and additional service lines including jetting, CCTV, and CIPP.



DIGGING DEEPER

TEAM Group acquires Ontario hydrovac provider A&J Vacworx

TEAM Group Inc. has acquired A&J Vacworx Inc., a hydro excavation and dewatering services provider based in East Gwillimbury, Ontario — strengthening TEAM's industrial services platform and deepening its presence in Canada's infrastructure market.

Founded in 2005 by James De Ferrari and his late wife, A&J serves utility and infrastructure contractors across Ontario in the gas, hydro, telecom, and water sectors,

operating a specialized fleet and a purpose-built 19-acre facility with an integrated dewatering plant.

De Ferrari will remain involved post-acquisition to ensure continuity. A&J joins TEAM's Industrial Services Division, gaining expanded back-office support and broader customer access.

"This brings strong technical capability and a respected market position that complements our existing operations," said CEO Clint Griffin.



GAINING GROUND

Endurance Environmental acquires Aquablast, deepening its industrial services reach across Ontario

Endurance Environmental has acquired Aquablast, a respected provider known for its specialized capabilities and commitment to quality service — marking another significant step in Endurance's growth as a full-service environmental and industrial services company.

Based in Hamilton with satellite operations in Kitchener, Endurance delivers a broad range of services across Ontario including hydro excavation, environmental remediation, hazardous waste management, industrial cleaning, and emer-

gency response. The addition of Aquablast strengthens that platform, deepening technical capacity and expanding service offerings across the region.

The Aquablast team will join Endurance's growing organization, bringing experience and a strong industry reputation that aligns closely with Endurance's people-first culture.

The acquisition reflects Endurance's ongoing mission to build a best-in-class environmental services company driven by performance, safety, and long-term client partnerships.



RAISING THE ROOF

Sound Growth Partners backs RK HydroVac, investing in 45 years of specialized hydrovac expertise

Seattle-based private equity firm Sound Growth Partners (SGP) has acquired Hydro-Vac Holdings, Inc., operating as RK HydroVac — a Piqua, Ohio company that has carved out a unique niche in the hydrovac industry.

Founded in 1981, RK HydroVac is the country's leading provider of roof preparation services for low-slope ballasted commercial roofs, deploying a specialized fleet of hydrovac trucks to deliver dry and

wet vacuum services, ballast removal, pneumatic ballasting, and disposal services to roofing contractors nationwide.

The investment positions RK for its next phase of growth, backed by SGP's capital and lower-middle-market expertise.

"RK's 45-year track record and operational excellence have made it an invaluable partner to roofing contractors across the country," said Travis Steele, Partner at SGP.



GOING NORTH

Elite Vac & Steam acquires NorthStar Hydrovac, expanding its hydrovac reach across Northern Alberta

Elite Vac & Steam has acquired NorthStar Hydrovac, bringing together two Grande Prairie-based companies with deep roots in Northern Alberta's hydrovac and industrial services industry.

Founded in 1998, NorthStar built its reputation serving Northern Alberta and Northeast B.C., operating across multiple regions throughout Western Canada. Elite Vac & Steam, known for its full range of vac, steam, and fluid hauling services, serves oilfield, commercial, and residential

clients across the Peace Region and beyond.

The acquisition unites two teams that share a common commitment to safety, reliability, and client service — expanding Elite's hydrovac capabilities and overall capacity across the region.

Existing customers can expect the same trusted service, now backed by the combined resources and expertise of both organizations.



DEEP IN THE HEART

Goldner Hawn partners with Lone Star Environmental Companies, expanding underground infrastructure services across Texas

Private equity firm Goldner Hawn has partnered with Lone Star Environmental Companies (LSEC), a provider of underground infrastructure services operating across the greater Houston and San Antonio markets.

With over a decade of experience serving South Texas, LSEC delivers vacuum truck services, wastewater and storm sewer cleaning, lift station maintenance, CCTV

inspection, and hydro excavation to municipal, industrial, and commercial clients. LSEC

The partnership gives LSEC the capital and resources to invest in its people, fleet, and service capabilities, while positioning the company for further growth across Texas and into the Southern and Midwest U.S.

"LSEC has built a strong reputation for delivering non-discretionary underground infrastructure services with a customer-first approach," said Joe Heinen, Partner at Goldner Hawn.

GOLDNERHAWN

NO ROOM FOR ERROR

How Hydrovacing Solves Utility Corridor Congestion

Utility corridor congestion occurs when multiple underground utility lines occupy the same space, limiting room for maintenance or new installations. This is particularly common in urban centers, industrial facilities, and residential subdivisions where utilities share easements.

Why Hydrovacing Excels in Congested Corridors

Hydrovac trucks use high-pressure water to loosen soil and powerful vacuums to remove it, enabling controlled, precise excavation. Key advantages include:

- 1. Unmatched Precision** — Safely exposes utilities without damaging fiber optics or plastic pipes.
- 2. Reduced Risk of Utility Strikes** — Unlike mechanical digging, hydrovacing protects workers, infrastructure, and the public.
- 3. Faster, Cleaner Excavation** — Efficiently removes soil in tight spaces with minimal disruption.
- 4. Year-Round Reliability** — Heated water systems cut through frozen ground, keeping projects on schedule.
- 5. Cost Savings** — Prevents expensive infrastructure damage and downtime, offsetting higher upfront costs.

Applications in Congested Corridors

Daylighting utilities, slot trenching, utility tie-ins, pole and piling holes, and pipeline or fiber optic installation.

Best Practices

Map utilities using GPS, coordinate with local providers, use appropriate water pressure settings, and manage spoils responsibly.

The Bottom Line

Hydrovacing delivers unmatched safety, precision, and efficiency for congested utility corridor work — preventing costly strikes and delays while maximizing long-term value.



The graphic features a central word cloud with "MENTORING" in large, bold letters. Surrounding it are words like "MOTIVATION", "SUCCESS", "GOAL", "COACHING", "ADVICE", "SUPPORT", "TRAINING", and "DIRECTION" connected by arrows. A "HYDROVAC NEWS" logo is in the top right corner. Below the word cloud is a blue box with the text "Hydrovac Industry Mentorship Program". At the bottom, it says "Connecting experienced hydro excavation professionals with those looking to grow in the industry. Get mentored, become a mentor, or ask questions anonymously — all at no cost." and provides a link: "Go to: https://www.hydrovacnews.com/mentorship".

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The background of the cover is a collage of industrial equipment. The top half shows a large black cylindrical component with a corrugated section and a red fire extinguisher. The bottom half shows a large red cone on a grey base, with various hoses and mechanical parts visible. A "DANGER" warning label is on the left, and a "NOTICE" label is on the right.

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(905) 564-HOSE (4673)
info@faultlessolutions.com
www.faultlessolutions.com

Austin Hose

Amarillo, TX 79118
(806) 355-8981

Highlander Vac Supply & Service

Leduc, AB T9E 0R8
(780) 612-4041

HydroVac Supply Co

Blair, NE 68008
(402) 237-1914

Industrial Vacuum

Ixonia, WI 53036
(920) 261-1136

Pacific-Tek

Phoenix, AZ 85043
(800) 884-5551

Vacuum Pumps & Blowers

PREMIUM

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Mississauga, ON L5T 2G1
(905) 564-HOSE (4673)
info@faultlessolutions.com
www.faultlessolutions.com

General Pump

Mendota Heights, MN 55120
(651) 454-6500

Highlander Vac Supply & Service

Leduc, AB T9E 0R8
(780) 612-4041

Industrial Air Services Texas

Selma, TX 78154
(210) 255-1441

Industrial Vacuum

Ixonia, WI 53036
(920) 261-1136

Roots Systems, Inc.

2506 Westgate, TX 77019
(832) 598-7680

Summit Truck Equipment Canada

Red Deer, AB T4P 4E2
(403) 347-1400

Transway Systems Inc

Hamilton, ON L8E 3A2
(905) 578-1000

Vector Technologies Ltd

Milwaukee, WI 53223
(800) 832-4010

Boilers & Water Heaters

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(780) 612-4041

John Brooks Company Limited (Dynablast)

Mississauga, CA L5N 7K5
(905) 867-4642

Pressure Fittings

Dig Pig Products

Stettler, AB T0C 2L2
(587) 799-1222
info@digpig.ca

HydroVac Supply Co

Blair, NE 68008
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